



## **2021 Girl Scout Cookie Program**

Safety: Safety is our top priority, and we are closely following local health guidelines.

Girl Scouts are using creative, socially distant, and contact-free ways to provide cookies to customers. They are practicing e-commerce through Digital Cookie, a secure way to market cookies online, and by participating in a new collaboration with Grubhub. Girl Scouts will get hands-on experience with managing e-commerce as they use Grubhub's backend technology to manage inventory and fulfill orders for delivery.

Who: San Diegans purchased 2.95 million packages of cookies in 2020.

**What:** Girl Scout Cookies originated in 1917. Cookie program participants develop the skills in goal setting, money management, people skills, decision making, and business ethics

that prepare them to become the next generation of female leaders.

Purchasing Girl Scout Cookies is a great way to invest in tomorrow's leaders. Many successful women say they began building self-confidence and business savvy through the cookie program. (In fact, 53 percent of female entrepreneurs and business

owners are Girl Scout alums!)

**Where/** Cookie fans who don't know a Girl Scout may visit sdgirlscouts.org/cookies to learn how to get cookies. Starting Feb. 1, they can download a Cookie Finder app there.

Why: All net cookie revenue stays local to fund outdoor adventures; entrepreneurship opportunities; programs that build interest in science, technology, engineering, and math; and the financial assistance that keeps Girl Scouting available and affordable for all. Troops fund their activities, camping, and service projects with their cookie money.

**Pricing:** Prices unchanged for the seventh year. Top-selling Thin Mints, Trefoils (shortbread), Samoas (chocolate/coconut), Do-si-Dos (peanut butter sandwich), Tagalongs (peanut butter/chocolate) and Lemon-Ups are \$5. Gluten-free Toffee-tastic and Girl Scout S'mores are \$6 due to specialty ingredients and higher production costs.

**OTM:** This is the 20<sup>th</sup> anniversary of Operation Thin Mint<sup>SM</sup>, a local service project that sends "a taste of home and a note to show we care" to deployed military troops and local veterans. Since "OTM" originated in San Diego in 2002, generous San Diegans have donated more than 3.25 million packages of Girl Scout cookies and countless notes of support to accompany the cookies. (photo gallery)